How ERIO complements LogicGate Risk Cloud

Not another GRC. A decision layer above LogicGate's low-code workflow.

ERIO is a **risk decision-intelligence layer**. LogicGate's strength is **low-code risk workflow design** — process authoring is faster than most of its peers. ERIO's strength is **live external signal, £ quantification and replayable evidence**. Combined, LogicGate's custom workflows get a continuously-refreshed signal feed so the decisions they trigger are based on reality today, not last quarter's import.

WHERE ERIO ENDS AND LOGICGATE'S ESTATE BEGINS

CAPABILITY	LOGICGATE (SYSTEM OF RECORD)	ERIO (DECISION-INTELLIGENCE LAYER)	BETTER TOGETHER
Workflow authoring	**Risk Cloud Platform** — low-code workflow designer, application marketplace.	ERIO does not compete on authoring. Zero overlap.	LogicGate workflows subscribe to ERIO signal webhooks → triggers refresh themselves.
Enterprise risk mgmt	**ERM** application — qualitative + semi-quant residual risk.	Deterministic **Open FAIR** Monte-Carlo → P10/P50/P90 £ loss curves per risk.	ERM records inherit a live £ curve without a separate RQ licence tier.
Third-party risk	**TPRM** application — tier-1 due diligence + questionnaires.	Live **n-tier** graph (Tier 2–4+) + sanctions / Companies House / GLEIF.	TPRM records auto-refresh with concentration + sanction + ownership deltas.
Regulatory mgmt	**Regulatory Change** — content + policy workflows.	ERIO scores DORA / NIS2 / SOC2 / ISO 27001 / NIST CSF 2.0 readiness continuously.	Regulatory Change workflows kick off on the exact minute ERIO's readiness score dips below threshold.
Signal ingestion	Point integrations per feed.	**18 live feeds** ingested, deduped, tenant-scoped.	LogicGate becomes the custom-workflow UI for a continuously-refreshed signal baseline.
Audit evidence	Immutable task history.	**Replayable** assurance pack — inputs + FX + FAIR seed chained (Patent GB2613313.2).	Every LogicGate task output carries an ERIO replay hash + QR verify.
Board-level reporting	Dashboards + exports.	Live £ exposure + readiness + concentration, with 1-page board pack rendered on demand.	LogicGate dashboards swap out quarterly extracts for live ERIO panels.

"LogicGate designs the workflow. ERIO fuels the triggers." — Positioning statement · Nov 2026

Why this is a partner opportunity, not overlap

- ERIO does **not** replace workflow, policy or attestation.
- ERIO's n-tier graph + £ quant is **additive revenue** to any LogicGate seat.
- Joint-customer evidence packs carry an ERIO replay hash — regulator-grade proof.

What a joint prospect buys

- LogicGate for the workflow of record.
- ERIO for live signal + £ quantification + n-tier + replayable audit.
- Bi-directional webhooks — observations in, triggers out.