How ERIO complements Archer Platform (RSA Archer)

Not another GRC. A decision layer above Archer's control library.

ERIO is a **risk decision-intelligence layer** that sits above an existing GRC platform — ingesting external signal, quantifying exposure in £, and shipping replayable evidence down to the system of record. For Archer customers it means **Archer stays the authoritative register** for controls, cases, policy and third-party records; ERIO just stops those records getting stale between annual reviews.

WHERE ERIO ENDS AND ARCHER'S ESTATE BEGINS

CAPABILITY	ARCHER (SYSTEM OF RECORD)	ERIO (DECISION-INTELLIGENCE LAYER)	BETTER TOGETHER
Enterprise risk register	**Archer Enterprise & Operational Risk** — library, workflow, residual-risk heat-maps.	ERIO does not run a separate risk register.	ERIO writes live signal-driven delta observations **into** Archer so residuals move between reviews.
Third-party management	**Archer Third Party Governance** — tier-1 due diligence + contracts + SIG.	ERIO holds the live **n-tier** graph (Companies House / GLEIF / sanctions overlays).	Archer third-party records inherit a live sanctions + concentration + ultimate-ownership lens.
IT & cyber risk	**Archer IT & Security Risk** — control framework mappings.	ERIO ingests CVE/CISA + QRadar-grade offence events into the risk graph.	Archer control gaps surface against the live CVE-exploit backdrop, not a quarterly snapshot.
Regulatory & compliance mgmt	**Regulatory & Corporate Compliance** — policy library + attestations.	ERIO continuously scores DORA / NIS2 / SOC2 / ISO 27001 / NIST CSF readiness.	Archer compliance records auto-refresh with the current ERIO readiness score + gap list.
Quantification	Mostly qualitative; Risk Quantification module is a separate licence tier.	Deterministic **Open FAIR** Monte-Carlo → P10/P50/P90 £ loss curves per risk.	Every Archer ERM record gets a live £ curve without the extra Advanced-Workflow spend.
Audit trail	Immutable attestations + evidence lib.	**Replayable** assurance pack — inputs + FX + FAIR seed chained (Patent GB2613313.2).	Archer evidence packs augmented with an ERIO replay hash + QR verify.
External intelligence	Partner feeds per vertical; manual ingestion.	**18 live feeds** normalised, deduped, tenant-scoped.	Archer becomes the UI for a continuously-refreshed external-signal baseline.

"Archer owns the record. ERIO keeps it awake." — Positioning statement · Nov 2026

Why this is a partner opportunity, not overlap

- ERIO does **not** replace workflow, policy or attestation.
- ERIO's n-tier graph + £ quant is **additive revenue** to any Archer seat.
- Joint-customer evidence packs carry an ERIO replay hash — regulator-grade proof.

What a joint prospect buys

- Archer for the workflow of record.
- ERIO for live signal + £ quantification + n-tier + replayable audit.
- Bi-directional webhooks — observations in, triggers out.